



Troop 23 Christmas Wreath Sale

To:

August 31, 2017

Fund Raiser: Troop 23 has been very successful with one fundraiser a year. With every scout selling wreaths, the troop has been able to raise funds to keep its camping equipment and trailer in good shape and offset some expenses for summer camp and high adventure trips.

Sales Goals: Each Scout is expected to sell a minimum \$300 in wreaths, door swags and garland. The wreaths are available in several sizes from 18" up to 48". Prices are from \$24 to \$90. One of the purposes of our fundraiser is to show "Scout Spirit", which every boy needs for rank advancement. If you do not wish to have your son participate, you must contribute \$150 as a "buy out" to the Troop. Sales begin on September 1 and end on Thursday October 26 when all orders and checks are turned in at the Fall Court of Honor.

Items for Sale: There are two ways for a customer to receive a wreath sales item: delivered by the scout or delivered by FedEx. The sales brochure called "Capture the Fragrance of Christmas" is for scout delivered items. Not all items in this brochure are being sold by Troop 23; the items not for sale are crossed off. The form called "The Ideal Christmas Gift" is for items delivered by FedEx. For the FedEx delivered items, a form must be created for each customer. Extra forms are available from Mr. David Baysingar.

Prices for Items: Prices for all items are listed on the "Wreath Order Summary" sheet. **The scout should copy the prices from the Summary sheet into their brochure.** This will make it easy to show the item and the price. The Summary sheet also has the prices for FedEx delivered items.

How to Sell: The scout should be in uniform when selling wreaths. Great places to sell are in your neighborhood, to relatives and to members of your Church or Faith community. The scout should let the customer know the following: that he is in Mount Prospect Boy Scout Troop 23; that the fund raiser allows your troop to keep its camping equipment in good shape and to keep the cost down for summer camp. The scout should show the customer the brochure and explain the different items for sale. The scout should write down the order in the brochure and receive a check from the customer made out to Troop 23 for the order. The Scout should give the customer a receipt and let the customer know that he will be delivering the wreath to them starting November 19 to November 27. If family or friends live out of town, the FedEx delivered items are easy way to sell and the item will be delivered directly.

Awards for Selling over \$300: The Troop pays "Scout Bucks" equal to 25% of the sales greater than \$300. The Scout Bucks can be used to pay for your personal Scout activities, equipment, summer camp or High Adventure. By earning Scout Bucks, a scout has the potential of paying all the cost of summer camp or High Adventure. In addition, the top three sellers in the Troop receive a \$100, \$75, and \$50 prize of additional Scout Bucks.

Fund Raiser Ends on October 26 (Fall Court of Honor): At the Fall Court of Honor the scout should turn in their wreath order summary page. All payments must be received with checks payable to Troop 23. In addition, the scout should turn in form(s) for items to be delivered by FedEx. The scout will keep their brochure with the customer's name and items. The brochure will be used by the scout to deliver the items.

Wreath Pick up - Saturday November 18: The scout will need to pick up all wreaths they sold on Saturday November 18 from 9 am-noon from the Baysingar's house: 209 N. Owen. Scouts should begin to deliver wreaths starting November 18 and ending Sunday November 27.

Questions: Contact David Baysingar - 847-284-4702

Wreath Order Summary - Scout Name _____

Return this order summary with all payments - Checks Only/No cash. Due October 26, 2017.

Item	Quantity		Price	Total \$\$
Item Delivered by Scout to Customer				
18 Inch Wreath		X	25.00	\$
25 Inch Wreath		X	27.00	\$
30 Inch Wreath		X	34.00	\$
36 Inch Wreath		X	48.00	\$
48 Inch Wreath - double ring		X	78.00	\$
Holiday Centerpiece		X	36.00	\$
Holiday Cross		X	40.00	\$
Christmas Cane		X	40.00	\$
Mail Box Swag		X	34.00	\$
Balsam Door Swag		X	20.00	\$
Holiday Ball		X	48.00	\$
Garland 15'		X	32.00	\$
Garland 25'		X	48.00	\$
Garland 50'		X	90.00	\$
Velvet Bow – Small		X	5.00	\$
Voyageur Wreath		X	36.00	\$
Voyageur Swag		X	30.00	\$
Itasca Wreath		X	38.00	\$
Itasca Swag		X	28.00	\$
Lake Superior Wreath		X	40.00	\$
Lake Superior Swag		X	30.00	\$
Item Shipped Via FedEx to Customer				
22 Inch Wreath		X	58.00	\$
13" Holiday Centerpiece		X	60.00	\$
25" Lake Superior Wreath		X	68.00	\$
Lake Superior Swag		X	60.00	\$
25" Voyageur Wreath		X	64.00	\$
Voyageur Swag		X	58.00	\$
25" Itasca Wreath		X	64.00	\$
Itasca Swag		X	58.00	\$
TOTAL				\$

Troop Use Only: Total Money Collected _____
 Received by _____

Date _____



Troop 23 Christmas Wreath Sale Important Dates and Information

Wreath Sales Starts: Thursday, August 31

- Prices for all items are listed on the "Wreath Order Summary" sheet. The scout should copy the prices from the Summary sheet into their Sales sheet
- The scout should be in uniform when selling wreaths

Wreath Sales Ends: Thursday, October 26 (All Forms and Checks are due)

- Checks Only for Sales: Checks made out to Troop 23 - No Cash
- Turn in Wreath Order Summary with checks
- Turn in mail order forms
- Keep your Sales sheet

Wreath Pick up: Saturday November 18

- You must pick up wreaths on this date or have some else pick up for you

Wreath Distribution to Customers: Saturday November 18 - Sunday November 26

- Begin handing out your wreaths as soon as possible
- Many customers put up their wreaths the day after Thanksgiving or earlier

Mailed Items: Items are mailed to customers the week of November 27

Sales Goals: Each scout is expected to sell \$300 in wreaths, door swags and garlands.

Award for Selling: Scouts who sell over \$300 earn "Scout Bucks" equal to 25% of sales over \$300.

- Scout Bucks can be used for outings or personal camp equipment

Top Sellers: The Troop gives out "Scout Bucks" of \$100, \$75 and \$50 to our top three sellers.

Capture the Fragrance of Christmas

Choose from our selection of quality, natural handmade decorations.



FEDEX
PRICES ON
SEPARATE SHEET

FEDEX PRICING AVAILABLE



Itascan Wreath

Our 25" **Itascan Wreath** is made from a balsam fir and white cedar base. It's decorated with three clusters of white-tipped cones and red crab apples along with a festive plaid bow.

YOUR COST \$ **38.00**



Itascan Swag

The **Itascan Swag** is made of a balsam fir base layered with white cedar and red pine. Decorations include a festive plaid wire-edged bow and a cluster of white-tipped cones. This is the perfect accompaniment to the Itascan Wreath. These swags will be individually bagged. About 24"-26"

YOUR COST \$ **28.00**

Balsam Fir Wreath

FEDEX AVAILABLE

One of our most popular items, our **Balsam Fir Wreath** is made from a base of fragrant balsam fir. Shown with optional velvet button bow.



YOUR COST \$ **22.00** WREATH
 25" = \$
 30" = \$
 60" = \$
 25" = \$
 36" = \$
 72" = \$
 25" = \$
 48" = \$
 84" = \$

Sizes Available: Balsam & Balsam/Pine Wreaths		
optional plastic bagging available for three sizes in top row		
18"	25"	
30"	36"	48"



Balsam/Pine Wreath

A premier wreath for discriminating customers. The **Balsam/Pine Wreath** has a balsam fir base accented with sprigs of fragrant pine. *Shown with regular velvet bow.

YOUR COST \$ 18" = \$ **25** 25" = \$ **27.00**
 30" = \$ **34** 36" = \$ **48** 48" = \$ **78.00**

DOUBLE RING

FEDEX PRICING AVAILABLE

Voyageur Wreath

Our 25" **Voyageur Wreath** is made from a balsam fir and white cedar base. It's decorated with natural pine cones with attached berries, red crab apples and a red and gold metallic bow.

YOUR COST \$ **36.00**



Voyageur Swag

YOUR COST \$ **30.00**

The **Voyageur Swag** is made of a balsam fir base layered with white cedar and red pine. Decorations include natural ponderosa pine cones and a red and gold metallic bow. This is the perfect accompaniment to the Voyageur Wreath. These swags will be individually bagged. About 24"-26"

FEDEX PRICING AVAILABLE



Balsam/Pine Garland

Our natural **Balsam/Pine Garland** has a black poly twine core that the boughs are secured to by our dedicated workers using a machine designed by Evergreen's founder. This garland has branches of red pine mixed throughout the garland to add a distinctive touch to your decorating.

YOUR COST \$ 15' = \$ ~~32~~ 25' = \$ ~~48~~
50' = \$ ~~90~~



Sizes Available:			
Balsam & Balsam/Pine Garland			
Coils:	15'	25'	50' 100'

Balsam Garland

Our natural **Balsam Garland** has a black poly twine core that the boughs are secured to by our dedicated workers using a machine designed by Evergreen's founder.

YOUR COST \$ 15' = \$ 25' = \$
50' = \$ 100' = \$



Lake Superior Wreath

YOUR COST \$ 40.00

Our 25" **Lake Superior Wreath** is made of a balsam fir and white cedar base with berried juniper intermingled in the wreath. Decorations include natural ponderosa pine cones and an exquisite red and green multi-loop velvet bow.



Lake Superior Swag

YOUR COST \$ 30.00

The **Lake Superior Swag** is made of a balsam fir base with white cedar and berried juniper layered in. Decorations include a beautiful red and green multi-loop bow with a cluster of natural cones. This is a perfect accompaniment to the Lake Superior Wreath. These swags will be individually bagged. About 24"-26"

Individual Velvet Bow

YOUR COST Small Bow = \$ ~~5.00~~ 5.00

Available in two sizes, these 6-loop velvet bows are individually bagged and can be used to decorate your home or used with our garland to add a festive touch. **Small Individual Velvet Bow** and **Large Individual Velvet Bow**.



Balsam Door Swag

Our door swags are a charming addition to your customers home during the holiday season. The **Balsam Door Swag** is made with a balsam fir base, with white cedar and red pine layered on top of the base. It comes decorated with a red velvet bow and white-tipped cones sealed in a plastic bag. About 24"-26"

YOUR COST \$ 20.00



Spruce Tops

Fresh and fragrant **Spruce Tops** come in bundles of 10 and are 2'-3' in length. These tops are ideal to arrange in a planter or pot and display prominently in your home or business.

*Pot and decorations not included.

YOUR COST

Mailbox Swag

Our unique **Mailbox Swag** decoration will add curb appeal to any home. It's assembled on a sturdy frame of balsam fir boughs and decorated with white-tipped pine cones and a multi-loop red velvet pull bow.

Mailbox Swags are easy to attach to almost any mailbox and come individually packaged with assembly instructions. For a unique Christmas decoration or gift, order our Mailbox Swag for this holiday season. About 34"-36"

YOUR COST \$ 34.00



FEDEX MAIL ON THESE TWO

Holiday Cross

The **Holiday Cross** has a balsam fir base with white cedar accents. It is perfect for the person looking for a true Christmas decoration. It is decorated with a 4-loop red velvet button bow and a cluster of white-tipped pine cones. When displayed with an optional gravestand, it makes a perfect gravesite decoration.

YOUR COST \$ 40.00



Door Hanger

Our gold metal **Door Hanger** will hold your holiday wreaths and decorations securely in place. Simply hang over your door and hang decoration for easy display.

YOUR COST \$

Holiday Ball

The hanging **Holiday Ball** consists of a flora-foam ball with fir boughs arranged to create the base. It is decorated with white-tipped pine cones on a pick and a red velvet multi-loop bow with berry sprigs throughout. Ideal for indoor or outdoor decorating.

YOUR COST \$ 48.00



Holiday Centerpiece

Our elegant **Holiday Centerpiece** is made with a long-lasting fir base and mixed greens in a high-quality basket. The greens are set in a floral oasis that can be watered for continuous enjoyment throughout the holiday season.

YOUR COST \$ 36.00

↑ FedEx Available

Gravestand

Our 36" green metal **Gravestand** is perfect for displaying one of our natural Christmas decorations on a loved one's gravesite.

*Wreath sold separately.

YOUR COST \$



Minnesota Native Wild Rice

YOUR COST \$

All-natural, hand-harvested, wood-parched **Minnesota Native Wild Rice** is a holiday meal favorite that will be enjoyed by all who eat it. This half-pound package comes with numerous delicious recipes and cooking instructions.



Christmas Cane

The **Christmas Cane** is constructed of balsam fir bundles that are attached by hand to a sturdy wire frame — a fun alternative to traditional Christmas decor!

YOUR COST \$ 40.00



The Ideal Christmas Gift **FEDEX PRICES**

Send a fresh, fragrant, natural balsam fir holiday decoration to friends, business associates and loved ones!



Balsam Fir Wreath 22"-24" 58.00

made with fragrant balsam fir

Item not available if checked

Quantity Ordered _____

YOUR COST \$ _____



Lake Superior Wreath 25" 68.00

made with lush balsam fir and berried juniper

Item not available if checked

Quantity Ordered _____

YOUR COST \$ _____



Holiday Centerpiece 13" tall 60.00

made with a long-lasting fir base and mixed greens in a high-quality basket

Item not available if checked

Quantity Ordered _____

YOUR COST \$ _____



Lake Superior Swag 24"-26" 60.00

made with lush balsam fir and berried juniper

Item not available if checked

Quantity Ordered _____

YOUR COST \$ _____



Itasca Wreath 25" 64.00

made with lush balsam fir, white cedar and red pine

Item not available if checked

Quantity Ordered _____

YOUR COST \$ _____



Voyageur Wreath 25" 64.00

made with lush balsam fir, white cedar and red pine

Item not available if checked

Quantity Ordered _____

YOUR COST \$ _____



Itasca Swag 24"-26" 58.00

made with lush balsam fir, white cedar and red pine

Item not available if checked

Quantity Ordered _____

YOUR COST \$ _____



Voyageur Swag 24"-26" 58.00

made with lush balsam fir, white cedar and red pine

Item not available if checked

Quantity Ordered _____

YOUR COST \$ _____

Shipped in a designer box via FedEx or UPS • Gift card included if desired
Items will be shipped from our location between Nov. 27 and Dec. 7

TOTAL \$ _____

(please print) To: Name _____ From: Name _____

Address _____ Address _____

City/State/Zip _____ City/State/Zip _____

Enclosed message (we will prepare a gift card for you) _____



Happy Holidays Thank you for your order!

Phone 651-457-4441 1875 50th Street East
800-284-3048 Inver Grove Heights, MN 55077
Fax 651-457-0676 wreaths@evergreenindustries.net

Quality Christmas Decorations Since 1964

